









THE HEAT-TECHNOLOGY INSIDE 3

BRIGHT ANNEALING

TUBE SHAPING & PROCESSING

WELDED TUBES

STEM THERMOSTATS

HEATING ELEMENTS

CORPORATE PROFILE



BALÇIK is one of the world's leading heating element manufacturer, which was founded in 1959 by the honorary president of our corporation, Mr. Süleyman BALÇIK in Ankara, Turkey. As being a family owned corporation managed by the third generation with over 50 years history, today we became the focus of experience, quality, trust and innovation within the heating elements industry by the brands of BALCIK and TORMEC.

Beginning with the heating elements manufacturing, we have gradually expanded our activities. Our corporation is currently manufacturing and providing services with it's capabilities in it's four different divisions;

1) Heating Element Division; Production of Tubular Heating Elements for Domestic and Industrial Applications.

2) Thermostat Division; Production of Stem type Thermostats for Domestic Water Heating Appliances.

3) Tube Division; Production of Stainless BALÇIK ISI ELEMANLARI

Welded Tubes integrated with Tube Shaping, Processing, Assembling Capabilities. 4) Metal Treatment Division; Services of Furnace Brazing, Bright Annealing and Electroless Nickel Diffusion Coating.

Our success is driven by our difference in the industry, with our variety in product, production and service ranges. By high tech products - production abilities, we are aiming to provide added value to our products, our customers and also to our the country. We are currently continuing our manufacturing activities at our headquarters and production facility located in Kazan, Ankara with over 10 millions of pieces production capacity, 200 employees, on 6500sqm.

The acquisition of an Italian well known Water Heating Element and Stem type Thermostat manufacturer TORMEC in 2006 has strengthened BALÇIK's position as one of the leading manufacturer in the industry, by expanding the product range

Tormec

with Thermostats. Presently our products are reaching to our hundereds of customers in 5 continents / 45 countries, which is supported by our our sales offices and logistics warehouses in Istanbul, Turkey.

BALÇIK, identified it's brand with providing high quality products and services, has VDE, CE product quality and ISO 9001:2000 system quality certificates since 2001 and 2002 respectively and continually updated these in line with international standards over the years.

With more than half century history, BALCIK aims to be a solution partner for our customers; develops special solutions and products with its unique production technology, provides logistics support with its flexible and fast production infrastructure and represents the technology, efficiency, quality and trust with its experienced staff.





VISION

For providing high tech, energy and cost efficient, long lifetime products to the industry, continuing to the research and development projects together with the new techological and automation investments.

MISSION

Partner for our customers; develops special solutions and products with its unique production technology, provides logistics support with its flexible and fast production infrastructure and represents the technology, efficiency, quality and trust with its experienced staff.

VALUES

Transparency Innovativeness Competitiveness **Customer Orientation**

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BALCIK WITH NUMBERS

- 55 Years History Two Brands Ten Millions Production Capacity Two Hundered Employees 6.000sqm Built, 20.000sqm **Open Production Facility** Two Sales Offices and Logistic Warehouses Export to 45 Countries in 5 Continents Participated more than 25 International Exhibitions Three Quality Certificatations Hundreds of Business & Solution
- Partners Worldwide



MILESTONES

1959 Heating Element Division Founded

- 1959 First Branch in Ulus, Ankara
- 1970 First Workshop in Ostim, Ankara
- 1977 First Export to Europe
- 1994 Became the distributor of Kanthal
- 1996 First Branch in Karaköy, Istanbul
- 2000 First plant in Kazan, Ankara

2001 Heating Element Production Technology Renovation

2002 Tube Division Founded

2003 Company Managemental Ownership Change

2004 Corporate Organisational Restructuring 2005 Plant expansion in Kazan, Ankara 2006 Acquisition of Tormec s.n.c. from Italy 2007 Furnace Brazing and Furnace Bright Annealing Technology

2008 Metal Treating Division Founded 2009 Second Branch Bayrampasa, Istanbul 2010 Plant renovation in Kazan, Ankara 2011 Heating Element Production Technology Renovation

2012 Automation Production Technology Investments for Heating Elements of Cooking Appliances

- 2013 STF Sealing Technology
- 2014 Plant expansion in Kazan, Ankara
- 2015 Corporate Organisational Restructuring
- 2016 Double Safety Stem type Thermostat Technology Release



Thanks to the consumption and requirement of our Heating Element division for the Welded Stainless Steel Tubes, we have founded the BALCIK Tube division and offering high-quality Stainless Steel Tubes and Tube products, which find use in a wide range of applications.

Based on large know-how and experience in tube manufacturing for more than 15 years, in our production site, high-quality BALÇIK Stainless Steel Tubes with diameters from 6,0 mm to 13,0 mm are TIG welded.

Stainless Steel Welded Tubes can be ordered in various dimensions:

Outside diameter: 6,0 - 13,0 mm Wall thickness: 0,25 - 1,0 mm Length: 20 - 8.000 mm

We have significant stock of tubes and raw material and can quickly satisfy customer's requests with timely supplies even for small quantities.

Technological Process

Roll-forming of cold-rolled strips of stainless steel or alloys with high content of nickel to the required diameter, TIG welding in inert atmosphere, sizing of outside diameter, heat treatment at 1040-1100°C.

Extremely precise production techniques guarantee the high performance of BALCIK Stainless Steel Tubes:

- TIG welding with welding factor V = 1,0
- Annealing within inert gas atmosphere
- Leakage test
- Various tube end treatments for example
- Burr-free cutting,
- Inside and/or outside countersink deburring
- Low burr sawing
- Brush deburring
- Vibratory grinding
- Defined roughness of welding seam
- Defined increase of inner welding seam

We optimize the complete production process in-house in order to achieve best final tube products starting from the selection of high-quality strip material to the adjustment of all production steps.

EN10088-2 Raw material technical specifications (strip) EN10217-7 General reference standard for welded stainless steel Our own laboratory analyzes and approves tubes or materials for circular tubes for pressure equipment our customers with up-to-date and high-equipped test devices. DIN 54141 Process control (Eddy current or Foucault current test) with cutting and automatic selection of tube with possibile We ensure high guality due to strict controls which accompany surface variations. every phase of the production process. We rely on a modern and Non destructive test, carried out on the production line well-equipped laboratory to monitor the quality. Diverse methods EN ISO 8493 Diameter expansion test, 30% minimun, without for analyzing the physical, metallographic and chemical properdetecting cracks ties of materials are available. Destructive test, carried out on samples out of the production line EN ISO 8492 Back bending test of the welding area These methods especially include: Destructive test, carried out on samples out of the production line Tensile tests: yield point, tensile strength, elongation EN 10204 Metallic materials: types of inspection documents Chemical analyses with a stationary metal analyzer and ICP-OES ASTM A 249/A Technical reference norm for heat-treated tubes to be used for heat exchangers and boilers Hardness tests Measurements of roughness ASME SA-312/SA312-M Specification for seamless and welded austenitic Material tests with digital processing of images; by means of a scanning electron microscope stainless steel pipes X-ray tests

Extensive investigations into corrosion resistance

BALÇIK Stainless Steel Tubes and Tube products comply with the following standards;

OLUM TEHLIKESI

STAINLESS STEEL WELDED TUBE



Material Number	US code	Density g/cm ³	C%	81%	Mn%	P%	S %	Cr%	M056	NI%	Cu%	Others%
1,4016	AISI 430	7.70	0.08	1.00	1.0	0.04	0.015	16,0 - 18,0	-11		-	
1,4501	AISI 304	7.90	0.07	1.00	2.0	0.045	0.015	17,5 - 19,5	-0	8.0-10.5	2	N ≤ 0.11
1,4306	AISI 304L	7.90	0.03	1.00	2.0	0.045	0.015	18,0 - 20,0		10.0-12.0	1	N ≤ 0.11
1,4401	AISI 316	7.95	0.07	1.00	2.0	0.045	0.015	16,5 - 18,5	2.0-2.5	10.0-13.0		N ≤ 0.11
1,4404	AISI 316L	7.95	0.03	1.00	2.0	0.045	0.015	16,5 - 16,5	2,0-2,5	10.0-13.0	•	N ≤ 0.11
1,4435	AISI 316L	7-95	0.03	1.00	2.0	0.045	0.015	17,0 - 19,0	2,5-3,0	12.5-15.0	5	N ≤ 0.11
1,4439	AISI 317	8.00	0.03	1.00	2.0	0.045	0.015	16,5 - 18,5	4,0-5,0	12.5-14.5	F	N 0.12-0.22
1,4509	P. Contraction	7.70	0.03	1.00	1.0	0.04	0.015	17,5 - 18,5	1,20-2.0	- Contraction	-	Ti 0.10-060 / [3xC+0.3] ≤ Nb ≤ 1.0
1,4510	AISI 439	7.70	0.05	1.00	1.0	0.04	0.015	16.0 - 18.0	0		5	$[4x(C+N)+0.15] \le TI \le 0.8$
1.4512	AISI 409	7.70	0.03	1.00	1.0	0.64	0.015	10,5 - 12,5	•	2	-	[6x(C+N)] ≤ TI ≤ 0.65
1,4521	AISI 403/444	7.70	0.025	1.00	1.0	0.0#	0.015	17,0 - 20,0	1,8-2,5			N ≤ 0.030; [4(C+N)+0.15] ≤ Ti ≤0.80
1,4539	AISI 904L	8.00	0.02	0.70	2.0	0.03	0.010	19,0-21.0	4.0-5.0	24.0-26.0	1.2-2.0	N ≤ 0.15
1,4541	AISI 321	7.90	80.0	1.00	2.0	0.045	0.015	17.0-19.0		9.0-12.0	-	(5×C) ≤ TI ≤ 0.70
1,4571	AISI 316TI	7.95	0.96	1.00	2.0	0.045	0.015	16,5-18,5	2.0-2.5	10.5-13.5	-	(5xC) ≤ TI ≤ 0.70
1,4828	AISI 309	7.90	0.20	1.5-2.5	2.0	0.045	0.015	19,0-21,0	State Torontonia	11.0-13.0	-	N ≤ 0.11
1,4833	AISI 3098	7.90	0.15	1.00	2.0	0.045	0.015	22,0-24,0	20	12.0-14.0		N ≤ 0.11
1,4841	AISI 314	7.90	0.20	1.5-2.5	2.0	0.045	0.015	24,D-26,0	- C	19.0-22.0		N≤0.11
1,4845	AISI 3105	7.90	0.12	1.50	2.0	0.045	0.015	24,0-26,0	27	19.0-22.0		N ≤ 0.11
1,4876	INCOLOY 800	8.00	0.12	1.00	2.0	0.63	0.015	19,0-23,0	- C	30.0-34.0		0.15s Als 0.60, 0.15 s Ti s 0.60
2,4616	INCONEL 600	8.50	0.05-0.1	0.50	1.0	0.62	0.015	14,0-17,0		≥72.0	\$0.50	Al ≤ 0.30: TI ≤ 0.30: Fe 6.0-10.0
2,4856	INCONEL 625	8.40	0.03-0.1	0.59	0.5	0.02	0.015	20,0-23,0	8,0-10,0	Rest	≤0.50	3.15 s (Nb+Ta) s 4.15: Co s 1.0: Als0.40: Tis
2,4858	INCOLY 825	8.10	0.025	0.50	1.0	0.02	0.015	19,5-23,5	2,5-3,5	38,0-46,0	1.5-3.0	0.60 s TI 1.20: Cos 1.0: Al s 0.20: Fe Rest

Pressure test in air at 10 Bar for 10 min. or, in conformity with EN 10217-7 norm, in water at 70 Bar or up to 300 Bar on request.

All tubes are marked with identification code of producer, in addition to diameter, thickness, alloy and specific production information to guarantee that all data about them are traceable.

Tube in bars is packed in:

stackable wooden boxes, fixed with straps stackable wooden boxes, fixed with straps and cover

appropriate wooden crates for tubes cut to length

bundles, fixed on wooden boards with straps made-to-measure wooden packages, fixed with straps for tubes up to 20 m long.

All types of packing guarantee the preservation of all the dimensional and sanitary characteristic of the product.

Heat Treatment for Tubes - Online Bright Annealing Technology

A heat treat process performed online thru our tube mills by a carefully controlled furnace atmosphere resulting in a clean, smooth, scale

- free metal surface. During typical open annealing, the heated steel combines with oxygen in the air to form an oxide layer on the steels surface. In bright annealing, the steel is heated in a furnace filled with gases, such as hydrogen or nitrogen, to prevent oxide scale formation. The material comes out of the bright anneal
- furnace with the same surface as it had when it went into the furnace.
- Bright annealing is carried out in a furnace full of Hydrogen (H2) at temperatures ranging between 1040 ° C and 1100° C and is followed by a rapid cooling. The Hydrogen is NOT an oxidising agent and therefore no surface oxidation is created and pickling is no longer required after the bright annealing.

The main advantage of this system, besides a bright and even surface that eases further processing of the tubes, is the improved corrosion resistance of the material. Such treatment, carried out at the final stage of the production process, ensures the complete solution of the possible carbides precipitated at the grain border, thus obtaining an austenitic matrix free of defects. This makes it possible to avoid the dangerous phenomena of intergranular corrosion.

The austenitic structure obtained through on-line bright annealing, is homogeneous with regular grain size; the consequence is an improvement of stainless steel tensile properties, in particular traction and elongation, with an increase of plasticity and a decrease of residual stress. This is a a material characteristic very well appreciated by all end users who are making further manipulations on tubes such as bending and forming.

TUBE SHAPING AND PROCESSING

Reduction of tube diameter: Two or more tool segments surround the Thanks to the expertise of our customer-orientated project management and our highly qualified technical engineering we are in a positube cross section simultaneously in the radial direction and in rotation tion to supply Tubes as processed – shaped - welded tubes according to Deformation grade of one process approximately 300 % the requirements and demands of our customers. Tubes with brazed metal parts;

Range of Possible Tube Processing;

Deformed tubes;

1) Bending techniques (Full Automatic CNC & Semi Automatic) Possibilities of deformation with full-automatic CNC machine We can bend a further range of tube dimensions by semi-automatic bending 2) Compression of tube ends a) Upsetting Possibilities of upsetting Change of length, thickness and shape via compression forces Deformation grade of one process approximately 40 % b) Rotary swaging

Possibilities of rotary swaging

Brazing of various metal parts on our tubes for example Flanges Support bars Brackets

We offer our customers to design their special product requirements by implementing new techniques such as;

- Perforation
- Stamping
- Punching
- Adding of screw connections

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THE HEAT-TECHNOLOGY INSIDE





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